



Inszone Insurance Services Expands into Denver with Acquisition of Hahn & Associates Inc.

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SACRAMENTO, Calif.--(<u>BUSINESS WIRE</u>)--Inszone Insurance Services, a rapidly expanding national provider of benefits, personal, and commercial lines insurance, proudly announced today their acquisition of Hahn & Associates Inc.

Founded in 1999, Hahn & Associates has earned a distinguished reputation for delivering exceptional service and maintaining strong relationships with clients. Founder Phil Hahn focused on leveraging referrals and community connections to grow his business, ultimately employing five additional team members. Following his wife's stage 4 cancer diagnosis, Mr. Hahn assisted his staff in finding new opportunities while he prioritized his wife's care.

After her passing, Mr. Hahn scaled down his business, operating it as a one-person enterprise. He partnered with numerous non-profits, construction companies, and warehouses, many of which experienced financial challenges in 2008. Prioritizing relationship-building, Hahn & Associates achieved impressive client retention, with many clients remaining loyal for 10-20 years before retiring and closing their businesses.

Regarding the decision to merge with Inszone Insurance, Phil Hahn, the former owner of Hahn & Associates Inc., commented, "Inszone felt like the right fit, and their exceptional customer service made me confident in entrusting my clients to them."

Chris Walters, CEO of Inszone Insurance Services, expressed enthusiasm about the acquisition, stating, "Phil's dedication to the Denver community and his unwavering commitment to customer service are truly inspiring. We look forward to upholding this legacy as we work together to provide exceptional resources and support to every client."

Hahn & Associates Inc. is a strategic part of Inszone's ongoing expansion efforts across the United States, as it helps establish a more robust presence in Denver and its surrounding areas. Existing Hahn & Associates Inc. customers can expect to receive the same exceptional level of service they have come to know, now delivered under the Inszone Insurance brand.

Founded in 2002 and headquartered in Sacramento, California, Inszone is a full-service insurance brokerage firm which provides a broad array of property & casualty insurance, along with employee benefits solutions. With a strong, experienced management team, Inszone continues to grow organically, as well as through acquisitions. With 40 locations across California, Arizona, Nevada, Utah, Colorado, Michigan, Missouri, Oregon, Texas, and Illinois, the company is looking to further expand throughout the United States.

For more information about Inszone, please visit www.inszoneinsurance.com.

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